"SHIRTSLEEVE" SESSION

Date: April 10, 2018

Time: 7:00 a.m.

For information regarding this Agenda please contact:

Jennifer M. Ferraiolo City Clerk Telephone: (209) 333-6702

#### **Informal Informational Meeting**

- A. Roll Call by City Clerk
- B. Topic(s)
  - B-1 Second Quarter Fiscal Year 2017/18 Water, Wastewater, and Electric Utility Department Financial Reports (CM)
- C. Comments by Public on Non-Agenda Items
- D. Adjournment

Pursuant to Section 54954.2(a) of the Government Code of the State of California, this agenda was posted at least 72 hours in advance of the scheduled meeting at a public place freely accessible to the public 24 hours a day.

Jennifer M. Ferraiolo City Clerk

All staff reports or other written documentation relating to each item of business referred to on the agenda are on file in the Office of the City Clerk, located at 221 W. Pine Street, Lodi, and are available for public inspection. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 (42 U.S.C. Sec. 12132), and the federal rules and regulations adopted in implementation thereof. To make a request for disability-related modification or accommodation contact the City Clerk's Office as soon as possible and at least 72 hours prior to the meeting date. Language interpreter requests must be received at least 72 hours in advance of the meeting to help ensure availability. Contact Jennifer M. Ferraiolo at (209) 333-6702. Solicitudes de interpretación de idiomas deben ser recibidas por lo menos con 72 horas de anticipación a la reunión para ayudar a asegurar la disponibilidad. Llame a Jennifer M. Ferraiolo (209) 333-6702.



AGENDA TITLE:		ter Fiscal Year 2017/18 Water, Wastewater and Electric Utility Financial Reports
MEETING DATE:	April 10, 2018	3
PREPARED BY:	Deputy City M	Manager Control of the Control of th
RECOMMENDED A	CTION:	Receive utility financial reports for the second quarter of Fiscal Year 2017/18.
BACKGROUND INF		In accordance with the Lodi Municipal Code, quarterly financial reports are to be prepared for the Water, Wastewater, and Electric Utilities. Highlights of the operations and financial performance of meeting of April 10, 2018.
FISCAL IMPACT:	preser	directly related to the preparation of the report. However, the ntation is intended to keep the Council apprised of the financial ions of the major municipal utilities.
FUNDING AVAILAE	BLE: Not ap	oplicable.
		Andrew Keys Deputy City Manager/Internal Services Director
AK/LT		
Α	APPROVED: _	Stephen Schwabauer, City Manager
		Stephen Schwabauer, City Manager



# Public Works Department Water/Wastewater

## **FY 18 Quarterly Update**

(Ending December 31, 2017)

City Council Shirtsleeve Session April 10, 2018



## **Wastewater Fund** Cash Flow Summary (Ending December 31, 2017)

	Budget	Actuals	% of Budget
Revenue			
Sales	15,108,850	7,017,671	46%
Development Impact Mitigation Fees (wastewater & storm)	1,266,190	234,981	19%
Other (interest, septic, misc.)	2,575,140	155,357	6%
Total Revenues	18,950,180	7,408,009	39%
Expenses			
Operating	7,676,168	3,491,361	45%
Capital	6,346,226	595,341	9%
Debt Service	3,465,000	2,116,567	61%
Cost of Services Payment To General Fund	1,102,490	551,245	50%
Total Expenses	18,192,986	6,754,514	37%
Beginning Cash (Operations Only)		13,424,706	
Ending Cash (Operations Only)		15,050,323	
Days Cash (Excluding Capital)		450	
% of Target – 90 Days Cash on Hand		500%	



# Wastewater Operating Results

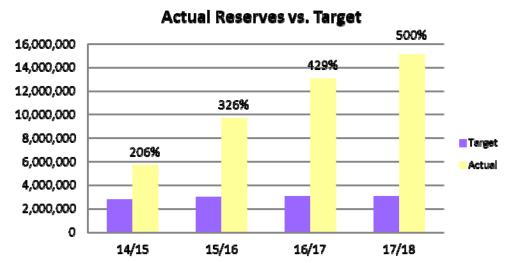
	Budget	Actuals	% of Budget
Personnel	\$ 3,577,482	\$ 1,859,597	52%
Supplies, Materials, Services	\$ 2,524,538	\$ 864,380	34%
Equipment, Land, Structures	\$ 654,398	\$ 94,475	14%
Other Payments	\$ 231,160	\$ 301,202	130%
Utilities	\$ 686,090	\$ 371,707	54%
Work for Others	\$ 2,500	\$ -	0%
Total Operating Expenses	\$ 7,676,168	\$ 3,491,361	45%



## Wastewater Funds Cash Balances

(Ending December 31, 2017)

Operating (530)	15,050,323
Utility Capital / Infrastructure Replacement (531)	17,662
Capital Reserve (532) (Fund used to pay White Slough COP Debt Service)	(1,650,000)
Wastewater IMF (533)	1,008,216
Rate Stabilization Reserve (534)	500,000
Storm Drain IMF (535)	925,548
Total	15,851,749



Amounts above reserve target are held for scheduled capital maintenance



# Wastewater Planned Capital Projects

	Ļ	FT 1/-1
Villa Fiore Reimbursement		
Lockeford Street Imprv.		100
MSC Security Improvements		
Misc. System Relocations		
Misc. Wastewater Taps		
Collection System Capacity Enhancement Projects	;	
Main Replacement Project #7		200
Northeast Sewer Lift Pipe Repl.		
Vinewood Storm Water Pump Rehab		
Vehicles /Equipment		450
Upgrade Blowers		
Irrigation Improvements		1,200
Digester #4 Cleaning		
Field #5 Catwalk Repair		40
Lagoon Cleaning		
Pump & Equipment Upgrades		175
Corrosion Repairs		250
Electrical/Screen/SCADA Design		660
Electrical Upgrades/SCADA Construction		
White Slough Recycled Water Storage		300
Field #5 Road Repair		
Miscellaneous Future Projects		
Totals	<b>;</b>	\$3,375

FY 17-18	FY 18-19	FY 19-20	FY 20-21
	930,000		
100,000			
	35,000		
	35,000	35,000	35,000
	40,000	40,000	40,000
	20,000	200,000	
200,000	2,000,000		
	60,000		
	100,000		
450,000	135,000	150,000	150,000
	750,000		
1,200,000		700,000	
		220,000	
40,000			
		300,000	
175,000	345,000		
250,000			
660,000			
	1,200,000	7,024,000	3,653,000
300,000	4,000,000		
	150,000		
		100,000	100,000
\$3,375,000	\$9,800,000	\$8,769,000	\$3,978,000



## **Water Fund** Cash Flow Summary (Ending December 31, 2017)

	Budget	Actuals	% of Budget
Revenue			
Sales	13,136,300	6,974,917	53%
Development Impact Mitigation Fees	520,690	167,309	32%
Other (interest, tap fees, water meters, misc.)	1,065,530	31,890	3%
Total Revenues	14,722,520	7,174,116	49%
Expenses			
Operating	6,826,960	3,307,711	48%
Capital	11,185,415	2,643,406	24%
Debt Service	2,967,660	846,250	29%
Cost of Services Payment To General Fund	814,490	407,245	50%
Total Expenses	21,794,525	7,204,612	33%
Beginning Cash (Operations Only)		5,153,806	
Ending Cash (Operations Only)		3,045,968	
Days Cash (Excluding Capital)		123	
% of Target – 90 Days Cash on Hand		137%	



# Water Operating Results

	Budget	Actuals	% of Budget
Personnel	\$ 2,865,815	\$ 1,505,137	53%
Supplies, Materials, Services	\$ 1,644,295	\$ 420,212	26%
Equipment, Land, Structures	\$ 110,000	\$ -	0%
Other Payments	\$ 1,543,100	\$ 1,088,891	71%
Utilities	\$ 563,750	\$ 293,471	52%
Work for Others	\$ 100,000	\$ -	0%
Total Operating Expenses	\$ 6,826,960	\$ 3,307,711	48%

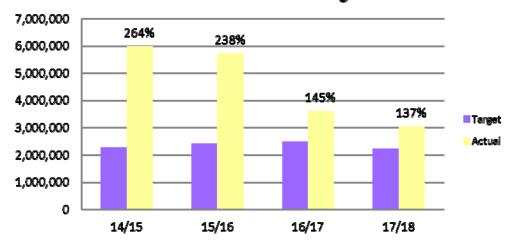


## Water Funds Cash Balances

(Ending December 31, 2017)

Operating (560)	3,045,968
Utility Capital / Infrastructure Replacement (561)	(49,028)
IMF (562)	873,240
PCE/TCE Settlements	9,604,740
PCE/TCE Rates (565)	4,058,966
Total	17,533,886

#### Actual Reserves vs. Target



Amounts above reserve target are held for scheduled capital maintenance



# Water Planned Capital Projects

Water Meter Program
Lockeford Street Imprv.
Water Taps
Misc. Water Mains
GAC Replacement
Meter Shop Design
Southwest Gateway Water Tank
Water Plant Generator
MSC Security Improvements
Well 7 Pump Rehab
Well 14 Pump Rehab
Well 15 Pump Rehab
Well 16 Pump Rehab
Well 17 Pump Rehab
Well 23 Pump Modifications
Well 24 Rehab
Vehicles/Equipment

	FY 17-18	FY 18-19	FY 19-20	FY 20-21
	3,215,000	3,630,000	2,421,000	
	400,000			
		75,000	75,000	75,000
		50,000	50,000	50,000
		300,000	300,000	
	25,000	200,000		
			1,800,000	
			300,000	
		35,000		
		175,000		
			171,000	
			180,000	
				212,000
				196,000
		70,000		
	165,000			
		120,000	41,000	42,000
Totals	3,805,000	4,655,000	5,338,000	575,000



# Water / Wastewater Utility Activities

### Operational

- Water Distribution
- Water Production
- Collection System
- Wastewater Treatment

## Regulatory

- SSO's
- Discharge Violations
- Monitoring and Reporting



## **Electric Utility Department**

## **FY 18 Quarterly Update**

(Ending December 31, 2017)

City Council Shirtsleeve Session April 10, 2018



## **Electric Utility Fund Cash Flow Summary**

	Budget	Actuals	% of Budget
Revenue			
Sales Revenues	69,828,170	38,596,008	55%
Development Impact Fees	143,470	60,328	42%
Other Revenues (interest, misc)	4,024,990	2,172,795	54%
Total Revenues	73,996,630	40,829,131	55%
Expenses			
Purchase Power*	41,822,160	20,840,679	50%
Non Power	14,557,637	5,377,933	37%
Capital Projects	3,923,135	566,996	14%
Debt Service	5,538,340	220,885	4%
Cost of Service/Capital Xfer	2,388,490	1,194,245	50%
In-lieu Transfer to General Fund	7,158,850	3,579,425	50%
Total Expenses	75,388,612	31,780,163	42%

Beginning Cash Balance (6/30/17)	22,713,089
Ending Cash Balance (12/31/17)	31,403,259
Reserve Policy Target	23,301,000
% of Target	135%

<sup>\*</sup>Includes delayed postings to the General Ledger



## **Electric Utility Funds Cash Balances**

Operating Funds*	\$ 19,593,084
Utility Outlay Reserve Fund	\$ 625,000
Public Benefits Fund	\$ 2,425,020
Impact Fee Fund	\$ 1,059,904
Solar Surcharge Fund	\$ 456,303
Greenhouse Gas Fund	\$ 7,243,948
Total	\$ 31,403,259

<sup>\*</sup>Includes funds held locally and at NCPA

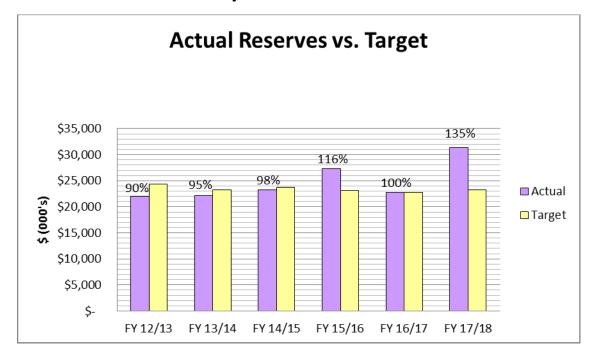


#### **Electric Utility Reserve Policy**

(December 31, 2017)

Purpose	Т	arget	Actual*		
Operating Reserves	\$	22,301,000	\$	30,778,259	
Capital Reserve	\$	1,000,000	\$	625,000	
Total Target	\$	23,301,000	\$	31,403,259	

<sup>\*</sup>Includes cash held locally and at NCPA



Cash balances
support City Council
approved reserve
requirements and
provide funds for pay
as you go Capital
Improvement
Projects.



## **Capital Improvement Project 5-Year Spending Plan**

Project	FY 17-18**	FY 18-19	FY 19-20	FY 20-21	FY 21-22
Distribution Capacity Program	\$700,000	\$960,000	\$250,000	\$250,000	\$250,000
Underground Maintenance*	\$1,100,000	\$1,200,000	\$700,000	\$700,000	\$700,000
Streetlight Maintenance / Repair	\$180,000	\$90,000	\$90,000	\$90,000	\$90,000
LED Streetlight Improvements	\$90,000	\$90,000	\$91,000	\$91,000	\$91,000
230 kV Interconnection Project	\$60,000	\$60,000	\$0	\$0	\$0
Overhead Maintenance**	\$542,623	\$100,000	\$275,000	\$275,000	\$275,000
Substation Maint / Improvements	\$200,000	\$525,000	\$200,000	\$500,000	\$1,350,000
Building & Security Improvements**	\$497,492	\$1,035,000	\$250,000	\$250,000	\$0
Meter Data Management System	\$300,000	\$0	\$850,000	\$850,000	\$0
Vehicles & Equipment**	\$253,020	\$179,000	\$350,000	\$250,000	\$315,000
Total Projects	\$3,923,135	\$4,239,000	\$3,056,000	\$3,256,000	\$3,071,000

<sup>\*</sup>Includes work for others.

<sup>\*\*</sup>Includes previous year rollover.



#### **Power Sales**

Power Sales (kWh)							
Customer Class Budget Actual							
Residential	151,255,540	90,474,666					
Small Commercial	160,043,844	84,567,749					
Large Commercial/Small Industrial	49,188,321	24,356,250					
Industrial	71,906,433	37,005,725					
Total	432,394,138	236,404,390					

Revenue (\$)						
Customer Class Budget Actual					Average Rate	
Residential	\$	27,937,783	\$	15,683,257	\$ 0.1733	
Small Commercial	\$	27,302,858	\$	14,587,502	\$ 0.1725	
Large Commercial/Small Industrial	\$	6,939,313	\$	3,839,345	\$ 0.1576	
Industrial	\$	7,648,216	\$	4,485,904	\$ 0.1212	
Total	\$	69,828,170	\$	38,596,008	\$ 0.1633	



#### **ECA Revenue**

Customer Class	Total (\$)	
Residential	\$	203,242
Small Commercial	\$	400,874
Large Commercial / Small Industrial	\$	137,806
Industrial	\$	248,476
Total Revenue	\$	990,398



# **Electric Utility Fund Operating Results**

	F	Y18 Budget	F	Y18 Actual	% of Budget
Personnel	\$	8,906,935	\$	4,236,877	48%
Supplies, Materials, Services	\$	3,836,042	\$	712,237	19%
Other Payments	\$	1,730,760	\$	401,890	23%
Utilities	\$	83,900	\$	26,929	32%
Total Operating Expenses	\$	14,557,637	\$	5,377,933	37%



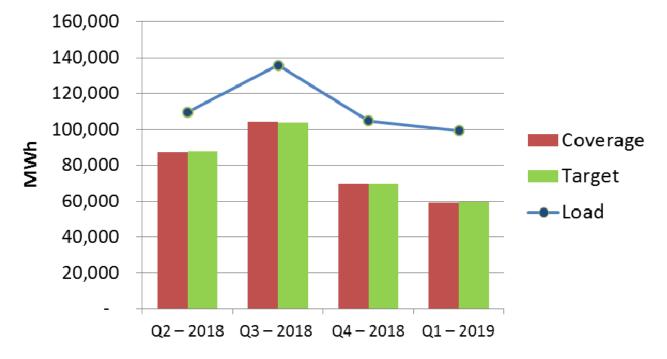
#### **Power Supply Costs**

	Budgeted	Year to Date	% of Budget
Generation	\$ 29,919,900	\$ 15,116,689	51%
Transmission	\$ 10,503,530	\$ 4,995,424	48%
Management Services	\$ 1,398,730	\$ 728,566	52%
Total Power Supply Costs	\$ 41,822,160	\$ 20,840,679	50%



#### **Load Coverage**

RILL	MWh Load	ROC Matrix Target	Load Coverage (Including Purchases)
Q2 - 2018	109,621	80.0%	79.8%
Q3 – 2018	135,758	77.0%	76.8%
Q4 – 2018	104,752	67.0%	66.5%
Q1 – 2019	99,306	60.0%	59.8%





#### **City Council Strategic Areas of Focus**

- Customer
- Technology
- Financial
- Reliability
- Workforce